

AARON J. ZORN

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EDUCATION

THE UNIVERSITY OF TEXAS AT AUSTIN, McCombs School of Business, Austin, TX **May 2019**

Master of Business Administration, Concentration in Clean Technology and Operations | GMAT: 710

- Operations Fellow | Clean Tech Group | McCombs Ambassador Committee | Texas Veterans in Business
- McCombs MBA+ Project with PwC to identify investment opportunities within growing clean energy segments

AIR FORCE INSTITUTE OF TECHNOLOGY, Dayton, OH **March 2012**

Master of Science in Engineering Management

- Vice President, Management Honor Society, awarded Outstanding Contributor | Tau Beta Pi Engineering Honor Society

TEXAS A&M UNIVERSITY, College Station, TX **May 2006**

Bachelor of Science in Mechanical Engineering

- Corps of Cadets | Fightin' Texas Aggie Band | Corps Academic Honor Society | Class Council

EXPERIENCE

NAVIGANT CONSULTING, Austin, TX **Summer 2018**

Consultant

- Assessed electric co-op strategy; aligned CEO initiatives w/ leading industry trends; built 3-year implementation plan
- Facilitated power management system integration in major utility; joined disparate needs into executable standard

EQUINOR (formerly Statoil), Austin, TX **Spring 2018**

Strategic Sourcing Analyst

- Analyzed supplier utilization; highlighted unobserved churn and quantified impact on new vendor acquisition costs
- Identified spend/criticality mismatch; proposed improved tracking/invoicing standards to refocus on key accounts

UNITED STATES AIR FORCE, various US locations, Qatar and Afghanistan **2006 – 2017**

Energy & Acquisitions Programs Manager / Spec Ops Engineering Director (2015-2017)

- Streamlined rollout of \$42M enterprise-wide smart electric meter installation; saved \$19M/10K labor hours annually
- Revised corporate energy assurance strategy by uniting 23 subject matter experts in strategic planning forum; ensured uninterrupted operations and increased resiliency of critical IT systems
- Executed new procurement process for \$100M project within aggressive timelines set by CEO; avoided \$13M wasted funds by providing candid feedback to executive management

Chief of Portfolio Optimization, Engineering and Asset Management (2012-2015)

- Overhauled local energy reduction strategy; led 12-person team through completion of \$3.6M of energy savings initiatives and upgrades; resulted in 8% usage reduction and \$395K of incentives and rebates
- Secured \$65M and led procurement of Afghan Military Headquarters equipment; negotiated tighter timelines with architects and suppliers; enabled on-schedule transfer of security duties from US to Afghan forces
- Negotiated the relocation of 155 US facilities on Qatari land; leveraged relations with senior Qatari officials (as a junior officer) to create win-win solution; saved US \$1.3M in unneeded moves; vacated urgent areas 11 months early
- Identified and returned \$264K error in 12 years of energy bills previously unfound by multiple external auditors
- Directed 45 construction and logistics projects for classrooms, aircraft repair shops, and server rooms; created campus for an F-35 fighter jet flight school valued at \$271M; completed before deadline and avoided \$255K in delays

Chief of Operations Support / Chief of Construction (2007-2010)

- Directed cross-functional team of 22 to support 200-person maintenance team; managed \$14M operations and equipment budgets; resulted in seamless flight operations at largest US bomber base
- Restructured \$12M service contracts; instituted geospatial map-based accounting system which saved \$1M annually

ADDITIONAL

- Licensed Professional Engineer – Civil (Ohio) | Project Management Professional | Certified Energy Manager
- Nat'l committee co-chair, Society of American Military Engineers (2016-2017) | Co-founder, Dayton Service Engineering Collaborative | Volunteer: Hogar da Vida orphanage, Hope Foundation, Boys & Girls Club, Habitat for Humanity